

PM / PRODUCTION Machining

productionmachining.com

A PROPERTY OF GARDNER BUSINESS MEDIA

IN ASSOCIATION WITH



2017 MEDIA GUIDE

PRINT

ONLINE

EMAIL

EVENTS

Your Access to the Precision Machining Industrial Equipment Buyer



Production Machining is produced in association with the Precision Machined Products Association (PMPA). PMPA is an international trade association representing the interests of the precision machined products industry. While PMPA consists mainly of North American manufacturers, its members also operate facilities in various industrial markets around the globe.

PMPA.org

**PRODUCTION
Machining**

6915 Valley Avenue
Cincinnati, OH 45244-3029 USA

P: 513-527-8800
800-950-8020
F: 513-527-8801

productionmachining.com

The largest and most qualified audience paired with the best tools for selling precision machining equipment and services

85,000+ TOTAL PM Monthly Audience Impressions



PM Magazine
20,200+
Subscribers



PM Online
51,000+ | **24,000+**
Page Impressions | Unique Browsers



PM e-News
14,000+
Monthly Subscribers



PM Events
Show Coverage
Bonus Distribution

PM AUDIENCE

The best reach in the most active audience in the turned parts market

Advertising in *Production Machining (PM)* offers you access to the industry's most targeted subscriber base in the only magazine dedicated to precision machining.

Reaching decision makers in key end markets is essential to the growth of your business. *PM* knows the right people in the right industries. Your ad in a *PM* product places your message alongside the expert editorial coverage these industry leaders look to time and time again.

20,200+ Subscribers* **15,500+** Facilities**

32,000+
PM Online monthly visits

Page Impressions: 51,000+
Unique Browsers: 24,000+

Check the Audit



Production Machining Invests in Quality Circulation

It is essential that the foundation of your promotional campaign—the print ad—is reaching the right people. With our in-house audience development department, you can rest assured that the circulation of *PM* is held to the highest standards.

Circulation by Job Function*

| | |
|--|--|
| | 65.9% / 13,369 Company Mgmt, Purchasing |
| | 27.7% / 5,625 Mfg Production, Engineering |
| | 3.5% / 713 R&D, Design, Quality |
| | 2.9% / 591 Sales & Mktg, Education, Consulting |

Circulation by Plant Size**

| | |
|--|--|
| | 78.0% / 15,838 50 or fewer employees |
| | 17.5% / 3,559 50-249 employees |
| | 4.5% / 901 250+ employees |

Operations Performed**

| Operations | Subscribers | Facilities |
|---------------------------|-------------|------------|
| Turning Operations | | |
| Single-Spindle | 15,867 | 11,441 |
| Multi-Spindle | 10,886 | 7,122 |
| Swiss-Type | 7,999 | 5,017 |
| Transfer Type Turning | 5,027 | 2,890 |
| Other Operations | | |
| Milling | 16,369 | 11,993 |
| Grinding | 15,299 | 11,106 |
| CNC Operations | 15,156 | 10,928 |
| Drilling | 14,040 | 10,044 |
| CAD/CAM | 12,769 | 9,006 |
| Inspection/Measurement | 11,915 | 8,284 |
| Micromachining | 11,381 | 7,856 |
| Titanium Machining | 10,129 | 6,914 |
| EDM | 8,836 | 5,995 |
| Rotary Transfer | 3,498 | 1,898 |
| Sawing | 2,474 | 1,717 |
| Deburring | 1,986 | 1,377 |

*June 2016 BPA **Publisher's Data, June 2016

PM End Markets**



Automotive/ Transportation

SUBSCRIBERS 15,002
PLANTS 10,955

TOP COMPANIES

BMW Manufacturing Corp.
Daimler Trucks North America
Ford Motor Co.
Honda of America
Toyota Motor Corp.



Aerospace/Aviation

SUBSCRIBERS 13,388
PLANTS 9,590

TOP COMPANIES

Aero Gear Inc.
Aerojet Rocketdyne
Boeing
Lockheed Martin
Pratt & Whitney



Defense/Military

SUBSCRIBERS 13,016
PLANTS 9,205

TOP COMPANIES

General Dynamics
L-3 Communications
Northrop Grumman
Raytheon
United Technologies



Power/Oil/Gas

SUBSCRIBERS 12,699
PLANTS 8,996

TOP COMPANIES

Baker Hughes Oilwell Ops.
Duron Systems Inc.
Halliburton Corp.
Wellmark Co. Inc.

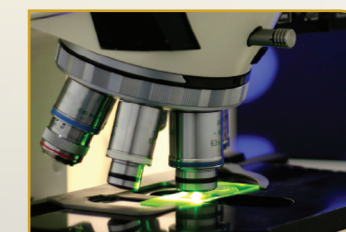


Metalcutting Machine Shops

SUBSCRIBERS 12,235
PLANTS 9,209

TOP COMPANIES

Applied Engineering
Camcraft
Hardinge
Miller Precision
Rough Industries



Medical/Dental

SUBSCRIBERS 11,978
PLANTS 8,470

TOP COMPANIES

BD Medical
Biomet Inc.
Boston Scientific Corp.
Smith & Nephew
Stryker Orthopaedics



Electronics/ Computers

SUBSCRIBERS 10,462
PLANTS 7,262

TOP COMPANIES

Apple Inc.
General Electric
Grayhill Inc.
SMC Corp. of America
Texas Instruments Corp.



Pumps/Valves/ Plumbing

SUBSCRIBERS 9,195
PLANTS 6,185

TOP COMPANIES

Conval Inc.
Exair Corp.
Husco International Inc.
Sloan Valve Co.
Spraying Systems Co.

**Publisher's Data, June 2016



Covering topics that matter to your buyers

PM 2017 Editorial Calendar

| Issue Closing Date | Topics | Bonus Distribution |
|--|---|---|
| January Ad Close: 12/01/2016 | 2017 BUYER'S GUIDE | 2017 Buyer's Guide will be distributed at all 2017 events |
| February Ad Close: 01/04/2017 | SPECIAL: Medical | <ul style="list-style-type: none"> MD&M West February 7-9, 2017 Anaheim, CA PMPA Management Update March 3-5, 2017 Nashville, TN |
| | EMPHASIS: EDM PARTS CLEANING | |
| March Ad Close: 02/01/2017 | SPECIAL: Multi-Spindle Machining | <ul style="list-style-type: none"> The MFG Meeting March 22-25, 2017 Amelia Island, FL |
| | EMPHASIS: <ul style="list-style-type: none"> Data-Driven Manufacturing Workholding | |
| April Ad Close: 03/01/2017 | 2017 PMTS SHOW ISSUE | <ul style="list-style-type: none"> PMPA National Technical Conference April 23-25, 2017 Columbus, OH PMTS / PCx April 25-27, 2017 Columbus, OH MT360 May 2-4, 2017 Nashville, TN |
| | 2017 PARTS CLEANING EXPO ISSUE | |
| May Ad Close: 03/31/2017 | SPECIAL: Swiss-Type Machining | <ul style="list-style-type: none"> EASTEC May 16-18, 2017 West Springfield, MA |
| | EMPHASIS: Cutting Tools PARTS CLEANING | |
| June Ad Close: 05/01/2017 | SPECIAL: Automotive | <ul style="list-style-type: none"> MD&M East June 13-15, 2017 New York, NY |
| | EMPHASIS: <ul style="list-style-type: none"> CAD/CAM Software Micromachining | |
| July Ad Close: 06/01/2017 | SPECIAL: Robots and Automation | |
| | EMPHASIS: <ul style="list-style-type: none"> Workholding Multitasking Machining | |
| August Ad Close: 06/30/2017 | SPECIAL: Aerospace | |
| | EMPHASIS: <ul style="list-style-type: none"> CNC Machine Controls PARTS CLEANING | |
| September Ad Close: 08/01/2017 | SPECIAL: Rotary Transfer | <ul style="list-style-type: none"> WESTEC September 12-14, 2017 Los Angeles, CA EMO September 18-23, 2017 Hannover, Germany |
| | EMPHASIS: <ul style="list-style-type: none"> Grinding Shop Management Software | |
| October Ad Close: 09/01/2017 | SPECIAL: Inspection and Measurement | <ul style="list-style-type: none"> Additive Manufacturing Conference October 9-11, 2017 Knoxville, TN Quality Show October 24-26, 2017 Rosemont, IL PMPA Annual Meeting October 26-30, 2017 Napa, CA |
| | EMPHASIS: <ul style="list-style-type: none"> Bar Feeders / Material Handling Vertical Turning | |
| November Ad Close: 09/29/2017 | SPECIAL: Defense / Military | |
| | EMPHASIS: <ul style="list-style-type: none"> Milling / Machining Centers PARTS CLEANING | |
| December Ad Close: 11/01/2017 | SPECIAL: 2018 Industry Outlook | |
| | EMPHASIS: <ul style="list-style-type: none"> Additive Manufacturing Cutting Tools | |

PM Staff



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4-Color Rates, Standard

| 4-Color | 1x | 3x | 6x | 9x | 12x | 18x | 24x |
|-----------|---------|---------|---------|---------|---------|---------|---------|
| Full Page | \$5,450 | \$5,340 | \$5,210 | \$5,070 | \$4,940 | \$4,750 | \$4,570 |
| 2/3 Page | \$4,830 | \$4,750 | \$4,640 | \$4,530 | \$4,410 | \$4,250 | \$4,090 |
| Island | \$4,360 | \$4,300 | \$4,200 | \$4,090 | \$3,990 | \$3,880 | \$3,770 |
| 1/2 Page | \$3,840 | \$3,810 | \$3,720 | \$3,630 | \$3,540 | \$3,420 | \$3,320 |
| 1/3 Page | \$3,330 | \$3,300 | \$3,240 | \$3,180 | \$3,120 | \$3,020 | \$2,930 |
| 1/4 Page | \$2,910 | \$2,880 | \$2,830 | \$2,770 | \$2,720 | \$2,660 | \$2,600 |
| 1/8 Page | \$2,500 | \$2,470 | \$2,430 | \$2,400 | \$2,370 | \$2,320 | \$2,260 |
| Spread | \$7,950 | \$7,930 | \$7,660 | \$7,390 | \$7,120 | \$6,910 | \$6,700 |

2-Color Rates *NOTE: Matched or PMS color: Add an additional \$300 to the 2-color standard rate.

| 2-Color* | 1x | 3x | 6x | 9x | 12x | 18x | 24x |
|-----------|---------|---------|---------|---------|---------|---------|---------|
| Full Page | \$4,850 | \$4,740 | \$4,610 | \$4,470 | \$4,340 | \$4,150 | \$3,970 |
| 2/3 Page | \$4,230 | \$4,150 | \$4,040 | \$3,930 | \$3,810 | \$3,650 | \$3,490 |
| Island | \$3,760 | \$3,700 | \$3,600 | \$3,490 | \$3,390 | \$3,280 | \$3,170 |
| 1/2 Page | \$3,240 | \$3,210 | \$3,120 | \$3,030 | \$2,940 | \$2,820 | \$2,720 |
| 1/3 Page | \$2,730 | \$2,700 | \$2,640 | \$2,580 | \$2,520 | \$2,420 | \$2,330 |
| 1/4 Page | \$2,310 | \$2,280 | \$2,230 | \$2,170 | \$2,120 | \$2,060 | \$2,000 |
| 1/8 Page | \$1,900 | \$1,870 | \$1,830 | \$1,800 | \$1,770 | \$1,720 | \$1,660 |
| Spread | \$7,350 | \$7,330 | \$7,060 | \$6,790 | \$6,520 | \$6,310 | \$6,100 |

Black and White Rates

| B&W | 1x | 3x | 6x | 9x | 12x | 18x | 24x |
|-----------|---------|---------|---------|---------|---------|---------|---------|
| Full Page | \$4,200 | \$4,090 | \$3,960 | \$3,820 | \$3,690 | \$3,500 | \$3,320 |
| 2/3 Page | \$3,580 | \$3,500 | \$3,390 | \$3,280 | \$3,160 | \$3,000 | \$2,840 |
| Island | \$3,110 | \$3,050 | \$2,950 | \$2,840 | \$2,740 | \$2,630 | \$2,520 |
| 1/2 Page | \$2,590 | \$2,560 | \$2,470 | \$2,380 | \$2,290 | \$2,170 | \$2,070 |
| 1/3 Page | \$2,080 | \$2,050 | \$1,990 | \$1,930 | \$1,870 | \$1,770 | \$1,680 |
| 1/4 Page | \$1,660 | \$1,630 | \$1,580 | \$1,520 | \$1,470 | \$1,410 | \$1,350 |
| 1/8 Page | \$1,250 | \$1,220 | \$1,180 | \$1,150 | \$1,120 | \$1,070 | \$1,010 |
| Spread | \$6,700 | \$6,680 | \$6,410 | \$6,140 | \$5,870 | \$5,660 | \$5,450 |

How to Submit Files

- Upload to: files.gardnerweb.com
Upload recipient: Bill Caldwell
- Email file (5 MB max) to:
Bill Caldwell
billc@gardnerweb.com
- Ship CD/proofs to:
Advertising Department
Production Machining
6915 Valley Ave., Cincinnati, OH
45244-3029

For Additional Ad Info:



Bill Caldwell
Advertising Manager

P: 513-527-8800 / 800-950-8020
F: 513-527-8801
email: billc@gardnerweb.com

2-Page Spread
Bleed: 16.25" W x 11" H
414 mm x 281 mm
Trim: 15.75" W x 10.5" H
400 mm x 267 mm
Live Area: 15.25" W x 10" H
387 mm x 254 mm

Effective January 1, 2017.
All rates are gross,
15% agency commissionable.

LIVE AREA —
Keep all essential
material 1/4" (6 mm)
from all trim edges.

Bleed:
8.375" W x 11" H
214 mm x 281 mm
Trim:
7.875" W x 10.5" H
200 mm x 267 mm
Live Area:
7.375" W x 10" H
187 mm x 254 mm
Ruled Page:
6.75" W x 9.125" H
175 mm x 232 mm

2/3 Page
4.375" W x 9.125" H
111 mm x 232 mm

1/3 Page (Vert.)
2.25" W x 9.125" H
57 mm x 232 mm

Island
4.375" W x 6.875" H
111 mm x 175 mm

1/2 Page (Horz.)
6.875" W x 4.375" H
175 mm x 111 mm

1/2 Page (Vert.)
3.25" W x 9.125" H
83 mm x 232 mm

1/3 Page (Sq.)
4.375" W x 4.375" H
111 mm x 111 mm

1/4 Page
3.25" W x 4.375" H
83 mm x 111 mm

1/8 Page
3.25" W x 2.125" H
83 mm x 56 mm

BORDERS - 1/4-, 1/3- and 1/8- page ads must have a border on all sides

Cover Rates

| | |
|---------------------|---------|
| Back | \$6,420 |
| Inside Front | \$6,280 |
| Inside Back | \$6,070 |

Special Position Requests

Add 10% to space and color charges. Rates include black and any combination of process colors.

Direct Mail

Access PM's list via affordable direct mail list rental. Contact your sales representative or Sonja Maxfield at sonjam@gardnerweb.com for more details.

| | |
|------------------------------|--------------------|
| Minimum Charge..... | \$625 |
| Base Rate..... | \$160 per thousand |
| Each Category Selection..... | \$15 per thousand |
| Duplicate Set or Use..... | \$95 per thousand |

Reprints

Reprints of articles and/or ads are available in print or high resolution PDF format. All printed reprints are 8" x 10.75" on white semi-gloss stock. For quotes, contact Scott Clifton at 800-950-8020 or sclifton@gardnerweb.com.

PM ONLINE



PM Online Ad Packages

A Rich Media Ad

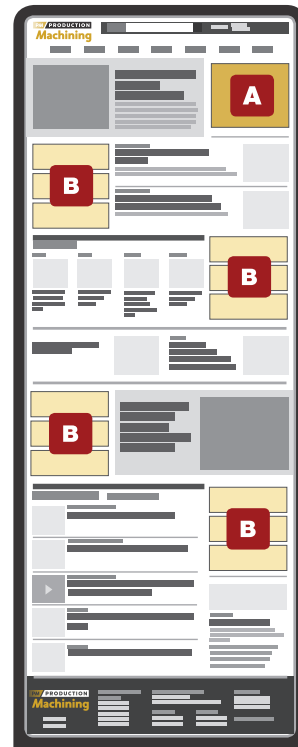
A single ad rotates into position on page refresh.

—PLUS—

B Hybrid Ad

(CHOOSE 1) Live Text Hybrid or Branded Hybrid
Ad position rotates on page refresh.

PM Online Ads



ONLINE ADVERTISING RATES

| PM Online Ad Locations | Performance Advertising Package | Available | Investment |
|---|---------------------------------|-----------|---------------------|
| Home Page + Slotting* | A + B | 12 | \$1,200 gross/month |
| Blog Page + Weekly e-Newsletter banner | A + B | 12 | \$850 gross/month |
| Zone Page + Article Page Placement + Slotting | A + B | 12 | \$750 gross/month |
| All Subpages | A + B | 12 | \$500 gross/month |

*Slotting: Priority placement in all supplier directory product technology categories associated with your company.

Online Zones

- Bar Feeders & Material Handling
- CAD/CAM and Related Software
- Cutting Tools
- ERP, Management, and Related Software
- Micromachining
- Milling Tools
- Multi-Spindle Screw Machines
- Parts Cleaning Equipment
- Rotary Transfer Machines
- Single-Spindle Screw Machines
- Swiss-Type Screw Machines
- Turning Machines

Online Ad Specs

A RICH MEDIA AD
640 x 360 pixels
29.97 frames/sec.
30 sec. – 4 min.
LOCATION:
Home and Zone Pages

Static Video Pre-Launch Ad Specs

Pixel Dimension: 300 x 250 pixels File Size: 40K
File Formats: PNG, JPG or GIF

Video Ad Specifications At a Glance

Frame Size: 640 x 360 (16:9)
File Format: .wmv .avi .mov .mpeg2 .mpeg4
Length: 30 sec. to 4 min.
Frame rate: 29.97 - preserve native frame rate
Bitrate: >3 Mbps Max File Size: 50 MB
Hosting: Video ads will be hosted by GBM

URL Linking: By default, video ads link to your showroom within our website. If you would prefer to link to another URL, please provide your advertising manager with your desired active link.

B LIVE TEXT HYBRID AD

Live text area Brand logo, graphic, photo, tag line

LEFT: Live Text to be entered by the PM Advertising Mgr. - 120 characters

RIGHT: Brand logo/image/tag 150 x 100 pixels 10K; GIF/JPG (static)

B BRANDED HYBRID AD

Brand logo w/ short message Brand logo, graphic, or photo

LEFT: 150 x 100 pixels text or logo graphic on white background 10K; GIF/JPG (static)

RIGHT: Brand logo/image 150 x 100 pixels 10K; GIF/JPG (static)

FINISHED SIZE:
300 x 100 pixels;
72 dpi, 20K Max

Additional PM Online Products

Webinars

INVESTMENT: \$5,000

Gain credibility in the metalworking marketplace while securing leads. Sponsoring a webinar through PM allows you to get in front of an audience that is actively seeking solutions to a problem your product can fix.

WEBINARS INCLUDE:

- Live webinar moderated by a PM editor
- Print ad promotion in PM magazine
- Email invitations to PM e-newsletter opt-in audience
- PM Inbox Insight e-newsletter event listing
- Custom lead report including all registrants
- 6-month archive of the webinar session on PM Online

Knowledge Centers

INVESTMENT: Contact your PM sales rep.

Share your knowledge with a highly focused and qualified metalworking audience. A sponsored Knowledge Center offers your company a multimedia platform to demonstrate your capabilities as an expert within a specific product or process technology area.

KNOWLEDGE CENTERS PROVIDE:

- Exclusivity by content focus
- Perception of industry expertise
- Interaction with interested technology buyers
- An integrated, promotional program including a strong online, e-newsletter and print presence

PM e-Newsletters

PM INBOX INSIGHT*

SUBSCRIBERS: 14,000+

FREQUENCY: Monthly

DELIVERY: 4th Week of Month

PM INBOX INSIGHT e-Newsletter Advertising Rates

| Ad type | Positions | Investment |
|-----------------------|---------------|---------------------|
| 1 Leaderboard Banner | 1 per edition | \$1,100 gross/month |
| 2 Video Ad | 2 per edition | \$900 gross/month |
| 3 Multi-Format Ad | 3 per edition | \$795 gross/month |
| 4 Featured Product Ad | 4 per edition | \$600 gross/month |



PM BLOG E-NEWSLETTER*

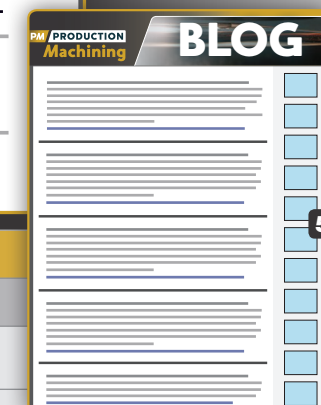
SUBSCRIBERS: 14,000+

FREQUENCY: Weekly

PM BLOG e-Newsletter Advertising Rates

| Ad type | Position | Notes |
|-------------|----------------|------------------------------------|
| 5 Button Ad | 12 per edition | Only available in blog ad package. |

Image Size: 120 x 60 Format: JPG/GIF File Size: 10K at 72 dpi.



e-Newsletter Specs

LEADERBOARD BANNER AD (static image)

1 Size: 468 x 60 pixels, Resolution: 72 dpi
Format: JPG/GIF, Max Size: 35K

VIDEO AD (static image / live text / link to URL hosting your video)
Single static image combined with 50 words of live text (including headline). Headline and last line can link to URLs you request.

2 Video Ad with Text
180 x 100 pixels

Video Ad Live Text Headline Goes Here (BOLD)
Sponsored Content
Your message and content will be placed here.
Maximum of 50 words or 250 characters.
Active Link to Video Page (BOLD)

Video Ad Specs
Image Size: 180 x 100 pixels
Resolution: 72 dpi File Size: 40K
Format: JPG/GIF (static)
Words: 50 (250 Characters max.)

MULTI-FORMAT AD (static image / live text)

Single static image combined with 4 lines of live text. Maximum 45 characters per line. First and last line can link to URLs you request.

3 Multi-Format Ad Image
120 x 60 pixels

Line 1: Your Headline Goes Here.
Line 2: Your message and content will be placed here.
Line 3: Your message and content will be placed here.
Line 4: Your Message and URL goes here.

Multi-Format Ad Specs

Image Size: 120 x 60 pixels Format: JPG/GIF (static)
Resolution: 72 dpi File Size: 40K Characters: 45 per line

PRODUCT AD (static image / live text)

Single static image combined with 50 words of live text (including headline). Headline and last line can link to URLs you request.

4 Featured Product Ad Image
140 x 140 pixels

Headline Goes Here (BOLD)
Sponsored Content
Your message and content will be placed here.
Maximum of 50 words or 250 characters.
Your URL Goes Here (BOLD)

Product Ad Specs

Image Size: 140 x 140 pixels Format: JPG/GIF (static)
Resolution: 72 dpi File Size: 40K Words: 50 (250 Characters max.)

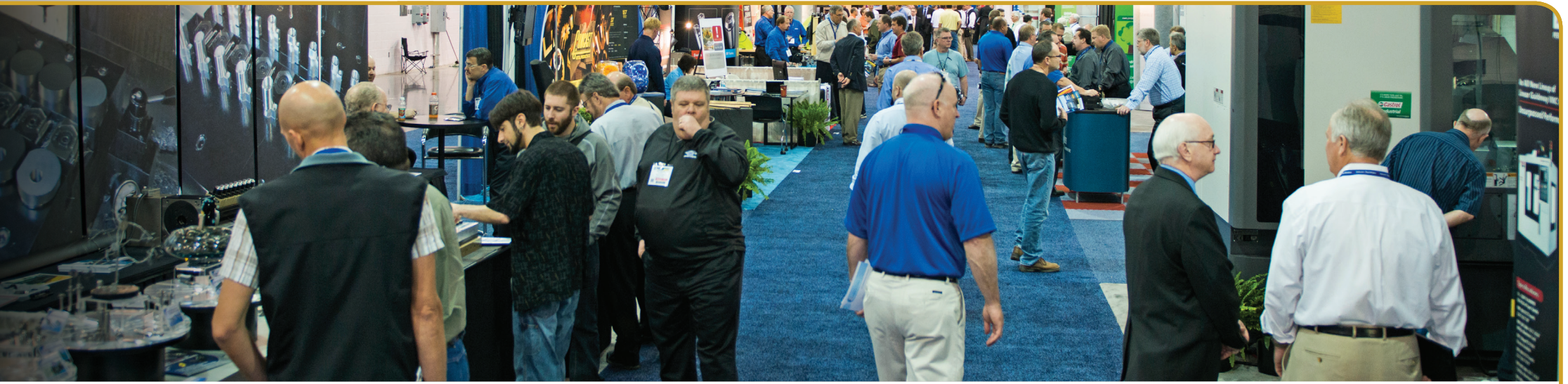
*3-month minimum commitment required.

PMEVENTS

Build your brand. Generate leads.

Buying industrial equipment is very much a physical, face-to-face transaction. For this and many other reasons, events are irreplaceable and an important element in the integrated media strategy. PM invests in covering and attending events and providing press opportunities for exhibitors, in addition to our complete suite of promotional products.

Building relationships is key. The opportunity to display your products and interact face-to-face with buyers at a time when they are looking for solutions is fundamental.



Precision Machining Technology Show



CO-PRESENTED BY



CO-LOCATED WITH



Nowhere else can you find this many precision machining buyers in one place.

April 25-27, 2017, Columbus, Ohio
 PMTS gives you the opportunity to exhibit at a show that's been put together just for you—manufacturers of precision machined parts. An investment at PMTS combines the opportunity to get in front of new and existing customers with an extensive promotional package, making it the best investment for building your brand.

PMTS 2015 was the largest in the show's history!

| REGISTRATION | EXHIBITORS |
|--------------|--------------|
| 6,188 | 1,721 |

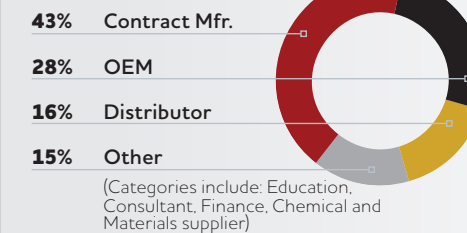
Parts Cleaning Expo at PMTS

The Parts Cleaning Pavilion has been a part of PMTS since 2011. It has proven to be a great partnership and success. PMTS is all about machining high-volume precision parts—parts that need to be cleaned. By bringing cleaning to machining, exhibitors benefit from more promotion, more attendees, and more ways to bring value to their investment.

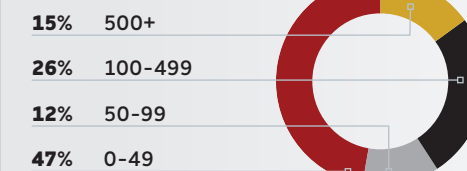
PMTS attendees are active buyers looking to find ways to improve their processes and bottom line. In 2015, **over 65%** of the attendees had direct purchasing power or influence at their facility. Attendees are from the industries you serve, such as automotive, medical, defense, and aerospace.

75% of PMTS attendees are involved in manufacturing production, engineering, purchasing or management.

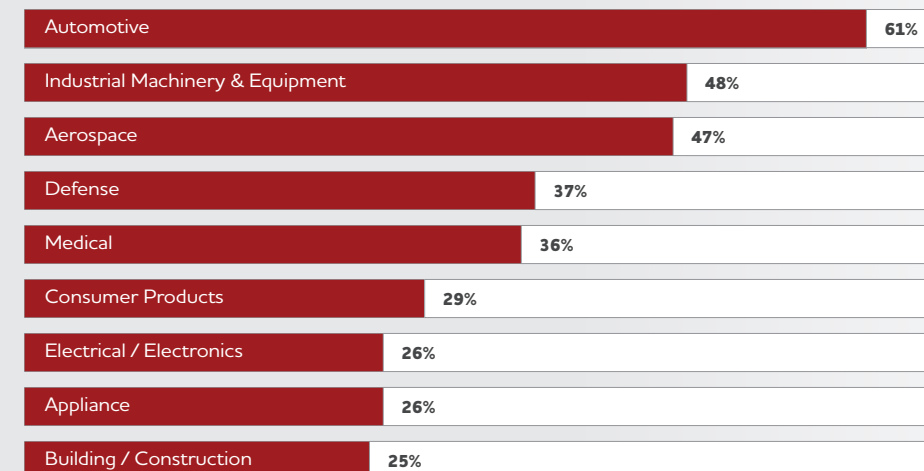
BUSINESS CATEGORY



NUMBER OF EMPLOYEES



INDUSTRIES SERVED



BOOTH SIZES

| MINIMUM | MAXIMUM |
|----------------|----------------|
| 10'x10' | 40'x60' |

All booth sizes are in 100-square-foot increments

RATE / SQUARE FOOT

| PMPA Members | non-PMPA Members |
|--------------------------------|--------------------------------|
| \$18 per square foot | \$25 per square foot |

EXHIBIT SPACE INCLUDES:

- 8' high back wall drapes in show colors
- 3' high white side dividers
- 7" x 44" standard two-line identification sign
- Aisle cleaning
- Nightly perimeter security

PROMOTIONAL ITEMS:

- Post-show attendee file
- Free print and electronic VIP passes
- Free company listing on PMTS.com
- Complimentary exhibitor showroom on PMTS.com and online floor plan (MapYourShow) listing
- Free listings in all promotional distributions of show exhibitor list, including company and product category listing in Official PMTS Show Directory

FOR GENERAL SHOW INQUIRIES:

Michelle Crider, Exhibit Sales and Services
 6915 Valley Avenue, Cincinnati, OH 45244
 800-950-8020 Fax: 513-527-8801
mcrider@gardnerweb.com

PMTS.COM



PM / PRODUCTION Machining

productionmachining.com

Sales Team and Corporate Staff

National Offices/Sales Representatives

CINCINNATI HQ/CENTRAL

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FX 513-527-8801

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Brian Wertheimer

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John Campos

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PITTSBURGH/EAST COAST

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DETROIT/MIDWEST

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Rick Brandt

rbrandt@gardnerweb.com
PH 513-766-5864

MARKETPLACE/ CLASSIFIED ADS

Chris Brock

cbrock@gardnerweb.com
PH 440-639-2311

International Offices/Sales Representatives

EUROPE

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